



MARCH 23-25 ONLINE EVENT AGENDA
REGISTER ONE..BRING MANY!

Day One

About Your Business	10:00 AM	10:30 AM
Contracts - Anatomy & Methodology	10:30 AM	11:30 AM
BREAK	11:30 AM	11:45 AM
Contracts - Building & Using	11:45 AM	12:45 PM
Q&A - Wrap Up	12:45 PM	1:00 PM

Day Two

Q&A	10:00 AM	10:30 AM
Selling: The Pursuit Methodology	10:30 AM	11:30 AM
BREAK	11:30 AM	11:45 AM
Building Service Orders & Compelling Quotes	11:45 AM	12:45 PM
Wrap Up	12:45 PM	1:00 PM

Day Three

Q&A	10:00 AM	10:15 AM
Weaponizing Data - Groups, BrightGauge, TREK	10:15 AM	11:15 AM
BREAK	11:15 AM	11:30 AM
Weaponizing Data - Matrix Secrets, MSP True Ups	11:30 AM	12:45 PM
Wrap Up	12:45 PM	1:00 PM

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